



Mahatma Education Society's

Pillai HOC College of Engineering and Technology, Rasayani

Activity name: Innovation & Entrepreneurship Exposure Visit cum Training Program Schedule

A. Schedule of the activity

Title of the session: 3-Day Exposure visit cum Entrepreneurial Leadership Faculty Training Program

Date and Time: 21 August 2024 to 23 August 2024

Duration: 10:00 AM to 5:00 PM

Session: Two

Mode: Offline

Quarter: 4

B. Expert/Speaker Details:

No. of Experts Engaged: 04

Details of all the Experts

Sr. No	Name of the Expert	Organisation	Designation	Brief about Expert/Speaker
1.	Dr. R.Sujatha	Wadhvani Entrepreneur (WE), Wadhvani Foundation	Principal Entrepreneur Education	Dr. R. Sujatha is the Principal Entrepreneur Education at Wadhvani Entrepreneur, Wadhvani Foundation. She leads faculty development and content for entrepreneurship programs. Formerly a professor at Amity Business School, she has authored books, published over 50 research papers, and presented at 40+ conferences. She is passionate about curriculum design, student outcomes, and women leadership. Dr. Sujatha is also a consultant, mentor, and corporate trainer specializing in entrepreneurship, leadership, and team dynamics.

2.	Mr. Vishal Nair	Wadhvani Entrepreneur (WE), Wadhvani Foundation	Entrepreneur Educator	Mr. Vishal Nair is a multifaceted professional with roles as an Entrepreneur, Educator, and Editor. He currently lead operations at the company co-founded. In addition, he serve as an Entrepreneur Educator with the Wadhvani Foundation - National Entrepreneurship Network (WF-NEN), a high growth technology organization for social good. He educate, mentor, and empower startups in the Ideation, MVP, and Traction stages from India, South East Asian countries, and African nations to scale up and secure funding from commercial investors and funding agencies.
3.	Ms. Vaani Gandha	Wadhvani Foundation	Entrepreneur Educator	Ms. Vaani Gandha is a seasoned professional with 25 years of experience in various aspects of training, coaching, mentoring, and business consulting within the Learning & Development domain. She possesses a diverse skill set, including driving training projects, identifying new opportunities, designing and managing training programs, and implementing processes for people development.
4.	Mr. Sagar Ranshoor	CIBA, Technology Business Incubator	'Head of the Startup Community'	Mr. Sagar Ranshoor is a renowned Public Speaker & Startup Mentor based out of Mumbai, India. Academically, he holds a Bachelor's degree in Mass Media from the University of Mumbai. Additionally, he is certified in Business Communication from the University of Cambridge. Sagar currently acts as 'Head of the Startup Community' at CIBA which is a Technology Business Incubator. Previously, he held a leadership role at Sidangel, an angel investment fund focused on early-stage startups. With over a decade of experience, Sagar has bagged 10+ awards and delivered 200+ talks, positively impacting the lives of over 40,000 individuals. Notably, he had the distinction of being the youngest anchor for Chief Minister of Maharashtra and Vice President of India at just the age of

				21.
5	Dr. B.K. Sarkar	Pillai HOC college of Engg. & Technology	Professor	Expert in IPR and Copy writes
6	Mr. Kapil K. Tandon	Consultant, Entrepreneurial ventures	CEO	Mr. Kapil K Tandon is a post graduate Engineer/MBA with over four decades of multi-faceted experience in business/corporate planning, strategy, entrepreneurial ventures, project development, project finance and marketing areas. He has worked in public sector, private sector, financial institutions, and also in a multi-national corporation from the level of middle management to the profit center head. He has handled a wide range of consultancy assignments and special studies in industrial and social sectors.

C. Outcome of the activity:

Objective:

The program aims to:

1. **Provide exposure to real-world entrepreneurial environments.**
2. **Enhance faculty's understanding of entrepreneurial mindset and leadership.**
3. **Train faculty in delivering effective entrepreneurship education.**
4. **Foster innovative teaching methods and approaches.**
5. **Enable faculty to mentor and guide aspiring entrepreneurs and early-stage start-ups more effectively.**

Description:

A 3-Day Day Exposure visit cum Entrepreneurial Leadership Faculty Training Program was conducted from 21st August to 23rd August 2024 in which around 32 participants from mentee



colleges were participated. The aim of the 3-Day Exposure Visit cum Entrepreneurial Leadership Faculty Training Program is to equip faculty with entrepreneurial leadership skills, enhance their ability to nurture student ventures, and expose them to real-world entrepreneurial ecosystems. It fosters innovative teaching methodologies, strengthens faculty networks, and promotes the integration of entrepreneurship into the curriculum.

The inauguration was held on 21st August, 2024, at 10:00 am. Expert for the program was Dr. R. Sujatha , Principal Entrepreneur Education Wadhvani Entrepreneur (WE) at Wadhvani Foundation Professor,IIT Bombay and Mr. Vishal Nair, Entrepreneur Educator at Wadhvani Entrepreneur (WE), Wadhvani Foundation. There were four eminent speakers for this 3-day FDP who delivered the speech on Entrepreneurial Leadership. Professors, Associate Professors and Assistant Professors of PHCET and Participants from mentee Colleges were also attended the event.

Principal, Dr J.W.Bakal, president and Principal, IIC, PHCET addressed the participants about empower educators with essential entrepreneurial leadership skills and foster innovation in our teaching approaches of FDP and various initiatives taken by Pillai HOC college of Engineering. Dr. G. V. Patil, Convener of IIC, emphasized need of fostering innovation in our teaching methods is essential for shaping the next generation of leaders and entrepreneurs, enabling them to thrive in a rapidly evolving world. On 23rd August 2024, the certificate distribution ceremony for the successful completion of the Faculty Development Program (FDP) was conducted by Dr. J.W. Bakal. Dr. Karthik Nagarajan, Mentor of IIC, proposed the Vote of Thanks at the end of the event.

Key Highlights:

- **Interactive Sessions:** Engaging discussions on entrepreneurial pedagogy, leadership skills, and mindset development for faculty.
- **Research Lab Visits:** Visit to start-up incubators, accelerators, and successful entrepreneurial ventures to gain practical insights.
- **Expert Lectures:** Sessions led by seasoned entrepreneurs and industry leaders sharing their experiences and success stories.
- **Hands-On Workshops:** Workshops focused on innovative teaching methodologies, curriculum development, and experiential learning.
- **Networking Opportunities:** Facilitated interactions among faculty, entrepreneurs, and industry experts to build strong collaborations.

D. Participant details:

Sr. No.	Mentee Institute Name	Total no. of Staff (Teaching/Non-teaching) participation:	Total no. of Student participation:
1.	Shri D D Vispute College of Pharmacy and research Center Panvel	01	-
2.	NCRD's Sterling Institute of Management Studies	03	-
3.	Saraswati Institute of Technology, Kharghar	03	-
4	Pillai HOC College of Arts, Science and Commerce, Rasayani	01	-
5.	Pillai HOC College of Architecture	01	-
6.	Pillai HOC college of Engineering and Technology, Rasayani.	23	-

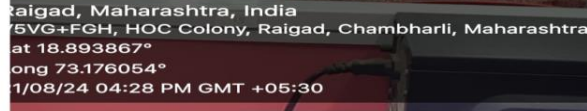
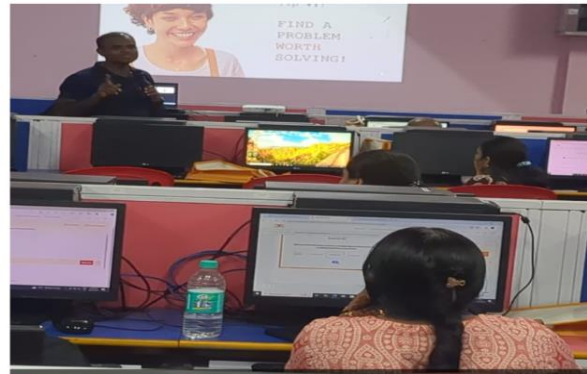
E. Attendance details:

Sr. No	Institute Name	Faculty Name	Email Id	Mobile number (What's app)
1	Pillai HOC College of Engineering and Technology	Dr.Gajendra Vasantrya Patil	gpatil@mes.ac.in	9224281153
2	Pillai HOC College of Engineering and Technology	Mrs. SUNITA KHANSOLE	skhansole@mes.ac.in	9594982107
3	Pillai HOC College of Engineering and Technology	Dr.Rajashree Tukaram Gadhave	rgadhav@mes.ac.in	9869829358
4	Pillai HOC College of Engineering and Technology	Mr. Shashi Bhushan Sankhyan	sbhushan@mes.ac.in	8007982602
5	Shri D D Vispute College of Pharmacy and research Center Panvel	Dr.Sunita Sunil Gagare	sunita.gagare@rediffmail.com	9657047532
6	NCRD's Sterling	Mrs.Santoshi	santoshinagrani@ncrdsims.edu	983376922

	Institute of Management Studies	Nagrani	.in	5
7	Pillai HOC College of Engineering and Technology	Mr. Raju Narwade	rnarwade@mes.ac.in	810820212 2
8	Pillai HOC College Of Engineering and Technology	Dr.Divya Yudhish Chirayil	dchirayil@mes.ac.in	982094000 7
9	Pillai HOC College Of Engineering and Technology	Mr. Hemant Patil	hemantpatil@mes.ac.in	902862680 3
10	NCRD'S STERLING INSTITUTE OF MANAGEMENT STUDIES	Prof. Deepali Shah	deepalishah@ncrdsims.edu.in	902983988 0
11	Pillai HoC college of Engineering and Technology Rasayni	Mrs. Rupali Mangesh Sathe	rupalisathe@mes.ac.in	976237357 3
12	Pillai HoC college of Engineering and technology, rasayani	Ms.Trapti Soni	traptisoni@mes.ac.in	913794529 6
13	Pillai HOC College of Engineering and Technology	Dr.Mansi Subhedar	msubhedar@mes.ac.in	986796730 4
14	NCRD Sterling Institute of Management Studies	Mr. Vikas M Jadhav	evikasjadhav@gmail.com	959420019 0
15	Pillai HOC College of Engineering and Technology	Dr. G R Patil	grpatil@mes.ac.in	98814 34674
16	Saraswati Institute of Technology, Kharghar	Mrs.Archana Ghadge	archana.ghadge_siot@sce.edu.in	983413157 1
17	Pillai HOC College of Engineering and Technology, Rasayni	Mrs.PRANITA CHAVAN	pranitachavan@mes.ac.in	989036316 8
18	Pillai HOC college of Engineering and Technology, Rasayani.	Mrs.Ritika Soni	ritikasoni@mes.ac.in	771507091 4
19	Pillai HOC College of Engineering and Technology	Mrs.Sangeetha Rajagopal	srajgopal@mes.ac.in	845192920 4
20	Pillai HOC College of Engineering and	Mrs.Poonam Patil	pmpatil@mes.ac.in	839026955 5

	technology			
21	Pillai HOC College of Engineering and Technology	Dr.Manvendra Vashistha	manvendrav@mes.ac.in	9619902508
22	Pillai HOC College of Engineering and Technology	Dr. KARTHIK NAGARAJAN	knagarajan@mes.ac.in	8779605643
23	Pillai HOC College of Arts, Science and Commerce, Rasayani	Mr. Jayanta K Behera	jayanta@mes.ac.in	9022876037
24	Pillai HOC College of Architecture	Mr. Amrut Deshpande	amrutdeshpande@mes.ac.in	9820475440
25	Pillai HOC College of Engineering and Technology	Mr. Jayesh Rane	jrane@mes.ac.in	8975611940
26	Saraswati Institute of Technology	Mrs.Smita Kuldiwar	smita.kuldiwar@sce.edu.in	9930005064
27	Pillai HOC college of Engineering and Technology, Rasayani.	Mrs.Pooja Kulkarni	pshukre@mes.ac.in	8149839402
28	Pillai HOC college of Engineering and Technology, Rasayani.	Mrs.Srijita Bhattacharjee	srijitab@mes.ac.in	9619898504
29	Pillai HOC college of Engineering and Technology, Rasayani.	Mrs.Rohini Bhosale	rbhosale@mes.ac.in	8976658138
30	Pillai HOC college of Engineering and Technology, Rasayani.	Mr. Rahul Kapse	rkapse@mes.ac.in	9769455238
31	Saraswati Institute of Technology	Mrs.Sarika Raut		

F. Three to four Photographs/Screenshots that show the participation of students and Staffs(Teaching/Non-teaching) and the Speaker







Schedule of event:



“3-Day Exposure visit cum Entrepreneurial Leadership Faculty Training Program”

Pillai HOC College of Engineering and Technology, Rasayani

Date: 21st August 2024 to 23rd August 2024

Venue: Conclave 2, PHCET, Rasayani

DAY 1

Inauguration

10.15 AM – 10.30 AM

- + Saraswati Wandana
- + Program Overview by **Dr. G.V.Patil**, IIC convener, PHCET
- + Welcome address by **Prof. (Dr.) Jagdish W. Bakal**, Principal, PHCET
- + **Felicitation of Guest of Honor, Dr. Sujatha**, Principal-Entrepreneur Education, Wadhvani Entrepreneur
- + **Address by Dr. Sujatha**, Principal-Entrepreneur Education, Wadhvani Entrepreneur
- + **Felicitation of Guest of Honor – Mr. Vishal Nair** LIGHTNSALT Pvt. Ltd, Co-Founder & Director
- + **Address by Mr. Vishal Nair** LIGHTNSALT Pvt. Ltd, Co-Founder & Director
- + Thank You

START	END	DURATION	TOPIC
10:30	12:00	01:00	Orientation
12:00	12:30	00:30	Develop Macro Industry-Problem Perspective
12:30	13:15	00:45	Assemble 'Real-World' Problems
13:15	14:00	00:45	Lunch
14:00	14:15	00:15	Team Sharing - Problem Statements
14:15	15:15	01:00	Customer Identification & Needs Validation
15:15	16:15	01:00	Provide instructions on GOOTB; and expected results by the next day
16:15	16:30	00:15	Tea Break
16:30	16:45	00:15	Summarize the day, Q&A GOOTB MODE

DAY 2			
START	END	DURATION	TOPIC
10:00	10:15	00:15	Recap & Agenda
10:15	11:00	00:45	Team presentations/learnings on GOOTB
11:00	11:30	00:30	Venture Activity 2.6
11:30	11:45	00:15	Examine Ideation Techniques
11:45	12:00	00:15	Venture Activity 3.2
12:00	12:15	00:15	Venture Activity 3.3
12:15	12:45	00:30	Overview of Prototypes & MVP
12:45	13:30	00:45	Lunch
13:30	14:00	00:30	Venture Activity 5.1
14:00	15:00	01:00	Team Sharing
15:00	15:30	00:30	Map your Relative Position in the Market
15:30	15:45	00:15	Tea Break
15:45	16:30	00:45	Estimate Opportunity Size
16:30	16:50	00:20	Venture Activities 6.1, 6.2 or Quiz 1? Summarize the day, Q&A

DAY 3			
START	END	DURATION	TOPIC
10:00	10:15	00:15	Recap & Agenda
10:15	10:45	00:30	Milestone 1 reviews
10:45	11:30	00:45	Examine Revenue Models
11:30	12:15	00:45	Review and Organise Lean Canvas
12:15	13:00	00:45	Build and share your LC
13:00	13:45	00:45	Lunch
13:45	14:30	00:45	Marketing And Sales Strategy
14:30	15:30	01:00	Financial Management For Profitability
15:30	15:45	00:15	Tea Break
15:45	16:45	01:00	Team-building & Pitching, Summarize the 3 days, Q&A, Way forward

